



**YOUNG MEN'S CHRISTIAN ASSOCIATION
OF THE PIKES PEAK REGION**

Financial Statements

For the Year Ended December 31, 2020

And

Independent Auditors' Report

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE PIKES PEAK REGION

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Young Men's Christian Association of the Pikes Peak Region

We have audited the accompanying financial statements of Young Men's Christian Association of the Pikes Peak Region (the Organization), which comprise the statement of financial position as of December 31, 2020, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2020, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Going Concern

The accompanying financial statements have been prepared assuming that the Organization will continue as a going concern. Note 19 to the financial statements, describes conditions and events that raised substantial doubt about the Organization's ability to continue as a going concern. Management's plans regarding those matters also are described in Note 19. The financial statements do not include any adjustments that might result from the outcome of this uncertainty. Our opinion is not modified with respect to that matter.

Report on Summarized Comparative Information

We have previously audited the Organization's 2019 financial statements, and we expressed an unmodified audit opinion on those financial statements in our report dated June 25, 2020. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Stockman Kast Ryan + Co. LLP

June 7, 2021

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF
THE PIKES PEAK REGION**

**STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2020 (with comparative totals for 2019)**

	2020			2019 Total
	Without Donor Restrictions	With Donor Restrictions	Total	
ASSETS				
Cash and cash equivalents	\$ 1,389,985	\$ 1,567,648	\$ 2,957,633	\$ 2,981,851
Accounts receivable	424,624		424,624	176,859
Promises to give, net		158,156	158,156	1,690,104
Investments	1,561,722	229,807	1,791,529	1,640,436
Assets held for sale	2,380,839		2,380,839	
Prepaid expenses and other	380,019		380,019	369,513
Beneficial interest in trusts		1,344,240	1,344,240	1,277,679
Property and equipment, net	42,318,859	257,759	42,576,618	46,905,041
TOTAL ASSETS	\$ 48,456,048	\$ 3,557,610	\$ 52,013,658	\$ 55,041,483
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts payable	\$ 1,258,603		\$ 1,258,603	\$ 874,938
Accrued expenses	892,118		892,118	848,182
Deferred revenue	564,296		564,296	1,136,110
Charitable gift annuity	523,983		523,983	545,099
Notes payable	8,348,403		8,348,403	4,929,949
Bonds payable, net	12,378,704		12,378,704	12,849,372
Deferred rent	739,839		739,839	750,706
Total liabilities	24,705,946	\$ —	24,705,946	21,934,356
NET ASSETS				
Without donor restrictions	23,750,102		23,750,102	28,834,820
With donor restrictions		3,557,610	3,557,610	4,272,307
Total net assets	23,750,102	3,557,610	27,307,712	33,107,127
TOTAL LIABILITIES AND NET ASSETS	\$ 48,456,048	\$ 3,557,610	\$ 52,013,658	\$ 55,041,483

See notes to financial statements.

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE PIKES PEAK REGION

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2020 (with comparative totals for 2019)

	2020		Total	2019 Total
	Without Donor Restrictions	With Donor Restrictions		
PUBLIC SUPPORT AND REVENUE				
Contributions	\$ 1,373,773	\$ 870,834	\$ 2,244,607	\$ 1,939,834
Special events, net of expenses of \$43,167 and \$152,410 in 2020 and 2019, respectively	<u>72,825</u>	<u> </u>	<u>72,825</u>	<u>87,927</u>
Total public support	<u>1,446,598</u>	<u>870,834</u>	<u>2,317,432</u>	<u>2,027,761</u>
Memberships	10,301,849		10,301,849	16,195,384
Program service fees	4,195,603		4,195,603	8,279,086
Management fees	435,000		435,000	427,651
Investment income	253,712	8,161	261,873	323,716
Rental income	139,149		139,149	162,737
Change in value of split interest agreements	(54,484)	66,561	12,077	113,519
Merchandise sales	7,672		7,672	113,282
Other	<u>62,039</u>	<u> </u>	<u>62,039</u>	<u>116,118</u>
Total revenue	<u>15,340,540</u>	<u>74,722</u>	<u>15,415,262</u>	<u>25,731,493</u>
Net assets released from restrictions	<u>1,660,253</u>	<u>(1,660,253)</u>		
Total public support and revenue	<u>18,447,391</u>	<u>(714,697)</u>	<u>17,732,694</u>	<u>27,759,254</u>
EXPENSES AND LOSSES				
Program services	18,114,133		18,114,133	24,758,583
General and administrative	4,538,566		4,538,566	4,273,223
Fundraising	<u>325,720</u>	<u> </u>	<u>325,720</u>	<u>671,291</u>
Total expenses	22,978,419	—	22,978,419	29,703,097
Loss on uncollectable promises to give	<u>553,690</u>	<u> </u>	<u>553,690</u>	<u>1,293,483</u>
Total expenses and losses	<u>23,532,109</u>	<u> </u>	<u>23,532,109</u>	<u>30,996,580</u>
CHANGE IN NET ASSETS	(5,084,718)	(714,697)	(5,799,415)	(3,237,326)
NET ASSETS, beginning of year	<u>28,834,820</u>	<u>4,272,307</u>	<u>33,107,127</u>	<u>36,344,453</u>
NET ASSETS, end of year	<u>\$ 23,750,102</u>	<u>\$ 3,557,610</u>	<u>\$ 27,307,712</u>	<u>\$ 33,107,127</u>

See notes to financial statements.

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF
THE PIKES PEAK REGION**

**STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2020 (with comparative totals for 2019)**

	2020							2019 Total
	Program Services			Total	Supporting Services		Total	
	Healthy Living	Youth Development	Social Responsibility		Management and General	Fund Raising		
OPERATING EXPENSES								
Salaries, benefits and payroll taxes	\$ 6,627,804	\$ 3,744,316	\$ 42,587	\$ 10,414,707	\$ 3,244,879	\$ 220,128	\$ 13,879,714	\$ 17,617,331
Occupancy	1,594,938	888,980	21,445	2,505,363	43,341		2,548,704	3,925,290
Contractual services	435,345	261,026	32,836	729,207	691,144	58,187	1,478,538	1,365,953
Supplies	312,581	195,498	15,326	523,405	45,621	8,309	577,335	1,620,110
Insurance	239,935	120,240	3,183	363,358	46,341		409,699	367,488
Printing, publications and promotions	78,259	11,324	267	89,850	207,220	12,758	309,828	477,800
Organization dues	144,309	44,254	3,420	191,983	18,715	1,027	211,725	360,120
Telephone	95,236	53,664	1,120	150,020	23,725	420	174,165	186,448
Travel and transportation	29,958	19,955	199	50,112	54,083	615	104,810	245,281
Education, conferences and training	7,493	22,885	824	31,202	41,276	1,062	73,540	370,519
Special event						43,168	43,168	152,410
Miscellaneous	2,058	739	83	2,880	34,216	23,214	60,310	77,777
Total operating expenses before interest and depreciation	<u>9,567,916</u>	<u>5,362,881</u>	<u>121,290</u>	<u>15,052,087</u>	<u>4,450,561</u>	<u>368,888</u>	<u>19,871,536</u>	<u>26,766,527</u>
Depreciation	2,065,759	472,412	33,875	2,572,046	56,095		2,628,141	2,481,343
Interest	352,518	133,242	4,240	490,000	31,910		521,910	607,637
Total expenses by function	11,986,193	5,968,535	159,405	18,114,133	4,538,566	368,888	23,021,587	29,855,507
Less expenses included with revenues on the Statement of Activities:								
Special event expense						43,168	43,168	152,410
Total expenses included in the expenses section of the Statement of Activities	<u>\$ 11,986,193</u>	<u>\$ 5,968,535</u>	<u>\$ 159,405</u>	<u>\$ 18,114,133</u>	<u>\$ 4,538,566</u>	<u>\$ 325,720</u>	<u>\$ 22,978,419</u>	<u>\$ 29,703,097</u>
Percent of total	52%	26%	1%	79%	19%	2%	100%	
Comparative totals - 2019	<u>\$ 15,615,746</u>	<u>\$ 8,740,424</u>	<u>\$ 402,413</u>	<u>\$ 24,758,583</u>	<u>\$ 4,273,223</u>	<u>\$ 671,291</u>		<u>\$ 29,703,097</u>
Percent of total - 2019	53%	29%	1%	83%	15%	2%		100%

See notes to financial statements.

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE PIKES PEAK REGION

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2020 (with comparative totals for 2019)

	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ (5,799,415)	\$ (3,237,326)
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	2,628,141	2,481,343
Loss on uncollectable promises to give	200,000	1,293,483
Contributions restricted for long term purposes	(937,928)	(228,868)
Loss on disposal of assets	384,979	
Net realized and unrealized gain on investments	(127,010)	(239,077)
Other	(2,700)	
Change in value of split interest agreement	(12,077)	(113,519)
Change in operating assets and liabilities:		
Accounts receivable	(247,765)	121,242
Promises to give	204,576	(41,387)
Prepaid expenses and other	(10,506)	(12,036)
Accounts payable and accrued expenses	427,601	(1,020,913)
Deferred revenue	(571,814)	300,206
Deferred rent	(10,867)	(10,866)
Net cash used in operating activities	<u>(3,874,785)</u>	<u>(707,718)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds on sale and maturities of investments	270,569	378,307
Purchase of investments	(294,652)	(377,775)
Proceeds on sale of property and equipment	2,700	
Purchase of property and equipment	<u>(721,805)</u>	<u>(2,581,530)</u>
Net cash used in investing activities	<u>(743,188)</u>	<u>(2,580,998)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Cash collected restricted for long-term purposes	2,065,300	1,277,444
Payment on gift annuity	(75,600)	(42,786)
Principal payments on promissory notes	(733,697)	(496,359)
Principal payments on bonds	(470,668)	(621,933)
Borrowings under Payroll Protection Program	3,508,420	
Borrowings on promissory notes	<u>300,000</u>	<u>2,270,299</u>
Net cash provided by financing activities	<u>4,593,755</u>	<u>2,386,665</u>
NET DECREASE IN CASH AND CASH EQUIVALENTS	(24,218)	(902,051)
CASH AND CASH EQUIVALENTS, Beginning of year	<u>2,981,851</u>	<u>3,883,902</u>
CASH AND CASH EQUIVALENTS, End of year	<u>\$ 2,957,633</u>	<u>\$ 2,981,851</u>

(Continued)

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF
THE PIKES PEAK REGION**

**STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2020 (with comparative totals for 2019)**

	2020	2019
SUPPLEMENTAL CASH FLOW INFORMATION		
Cash paid for interest	<u>\$ 521,909</u>	<u>\$ 607,637</u>
Property and equipment acquired through issuance of promissory notes	<u>\$ 343,731</u>	<u>\$ 993,421</u>

(Concluded)

See notes to financial statements.

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE PIKES PEAK REGION

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Young Men's Christian Association of the Pikes Peak Region's (YMCA) purpose and objectives are to operate institutions exclusively for religious, charitable, scientific and educational purposes, including the rehabilitation and welfare of youth and to establish and maintain a fellowship of individuals and families of all faiths. Including, helping persons develop Christian personalities and to aid in building a Christian society through the improvement of physical, mental, social, moral and educational conditions of persons who participate in YMCA programs and the community served by the YMCA. The YMCA currently has 16 centers operating out of eight facilities (including Camp Shady Brook) serving individuals in the Colorado Springs and surrounding El Paso County area.

Net Assets — The Organization reports information regarding its financial position and activities according to two classes of net assets:

Net assets without donor restrictions - Net assets available for use in general operations - not subject to donor (or certain grantor) restrictions.

Net assets with donor restrictions - Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Comparative Financial Information — The financial statements include certain prior year summarized comparative information in total. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2019, from which the summarized information was derived.

Cash and Cash Equivalents — For purposes of the statement of cash flows, the Organization considers cash, amounts due from banks and highly liquid investments purchased with original maturities of three months or less to be cash and cash equivalents.

Accounts Receivable — Accounts receivable relate to amounts due for various services. Accounts receivable are stated at the amount management expects to collect from outstanding balances.

Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual receivables.

Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the applicable accounts receivable. At December 31, 2020 and 2019 no allowance has been recorded on the accounts receivable.

Promises to Give — Unconditional promises to give are recognized as revenues in the period received as assets, decreases of liabilities or expenses depending on the form of the benefits received. Promises to give are recorded at net realizable value if expected to be collected within one year and at the present value of estimated future cash flows if expected to be collected in more than one year. Amortization of the discount is included in contribution revenue. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Investments — Investments are recorded at fair value, with realized and unrealized gains and losses included as revenue in the statements of activities. Investment income and gains restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized. Donated investments are recorded at fair value on the date of donation. Fair values for mutual funds, REITs and common stocks are determined principally through quoted market prices.

Property and Equipment — Property and equipment are stated at cost or, if donated, at the fair market value at the date of the donation. Acquisitions of property and equipment in excess of \$3,000 and having a useful life exceeding one year and expenditures, repairs, maintenance, renewals, and betterments that materially prolong the useful lives of the assets are capitalized. Depreciation is computed using the straight-line method over estimated useful lives of ten to fifty years for buildings and improvements and three to twenty-five years for furniture, fixtures and equipment.

Assets Held for Sale — Buildings held for sale are recorded at the lower of cost of fair market value. At December 31, 2020 two buildings are held for sale and are recorded at cost, less accumulated depreciation. One of the buildings held for sale was sold subsequent to December 31, 2020.

Contributions — Gifts of cash and other assets received without donor stipulations are reported as revenue and net assets without donor restrictions. Gifts received with a donor stipulation that limits their use are reported as revenue and net assets with donor restrictions. When a donor-stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Gifts having donor stipulations which are satisfied in the period the gift is received are reported as revenue and net assets without donor restrictions.

Unconditional gifts expected to be collected within one year are reported at their net realizable value.

Unconditional gifts expected to be collected in future years are reported at the present value of estimated future cash flows. The resulting discount is amortized and is reported as contribution revenue.

Donation of Long-Lived Assets — The Organization has recorded donations of the use of long-lived assets in which the donor retains legal title as contribution revenue in the period in which the contribution or promise to give is received and expenses in the period the long-lived assets are used. The Organization has adopted a policy of not implying a time restriction and has recorded donated assets as increases in net assets without donor restrictions.

Income Tax Status — The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

The Organization believes that it does not have any uncertain tax positions that are material to the financial statements.

Revenue Recognition — Income from membership dues is deferred and recognized over the periods to which the dues relate.

Marketing — The Organization expenses marketing costs as they are incurred. Total marketing expenses for 2020 and 2019 were \$309,828 and \$477,800, respectively.

Use of Estimates — The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications — Certain reclassifications to prior year amounts have been made to conform to the current year presentation.

Subsequent Events — The Organization has evaluated subsequent events for recognition or disclosure through the date of the Independent Auditors' Report, which is the date the financial statements were available for issuance.

2. LIQUIDITY AND AVAILABILITY

The following table reflects the Organization's financial assets as of December 31, 2020 and 2019, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of contractual restrictions. Amounts not available to meet general expenditures within one year include net assets with donor restrictions.

	2020	2019
Cash and cash equivalents	\$ 2,957,633	\$ 2,981,851
Accounts receivable	424,624	176,859
Promises to give, net	158,156	1,690,104
Beneficial interest in trusts	1,344,240	1,277,679
Investments	<u>1,791,529</u>	<u>1,640,436</u>
Total financial assets	<u>6,676,182</u>	<u>7,766,929</u>

Less amounts unavailable for general expenditures within one year, due to:		
Restricted by donors with purpose restrictions	1,838,772	1,106,022
Restricted by donors with time restrictions	158,156	1,677,605
Restricted by donors for funds held in perpetuity	<u>1,560,682</u>	<u>1,488,680</u>
Total amounts unavailable for general expenditures within one year	<u>3,557,610</u>	<u>4,272,307</u>
Total financial assets available to management to meet cash needs for general expenditures within one year	<u>\$ 3,118,572</u>	<u>\$ 3,494,622</u>

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments.

In addition to financial assets available to meet general expenditures over the next twelve months, the Organization operates with a board approved, balanced budget and anticipates sufficient revenue to cover general expenditures, liabilities, and other obligations throughout the budget cycle.

3. PROPERTY AND EQUIPMENT

Property and equipment consists of the following at December 31:

	2020	2019
Land	\$ 7,264,093	\$ 7,264,093
Buildings and improvements	59,228,780	66,289,054
Furniture and equipment	5,383,338	5,277,481
Construction in progress	<u>767,086</u>	<u>573,825</u>
Total	72,643,297	79,404,453
Less accumulated depreciation	<u>30,066,679</u>	<u>32,499,412</u>
Net property and equipment	<u>\$ 42,576,618</u>	<u>\$ 46,905,041</u>

Included in buildings and improvements is \$4,600,000 paid by the City of Colorado Springs for the aquatics portion of the Southeast facility. Under the terms of the contribution the City will retain title for 25 years at which time the Organization will receive title. However, the Organization has unrestricted use of the aquatics facilities and is responsible for its operation and management.

At December 31, 2020 the Organization also had land and buildings with a net book value of \$2,380,839 which were classified as assets held for sale in the accompanying statements of financial policies.

4. INVESTMENTS AND FAIR VALUE OF FINANCIAL INSTRUMENTS

The Organization uses a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described below:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access.

Level 2: Prices determined using significant other observable inputs. Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Prices determined using significant unobservable inputs.

The investment's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following table sets forth by Level, within the fair value hierarchy, the Organization's assets and liabilities at fair value as of December 31:

	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
2020:				
ASSETS				
INVESTMENTS				
Fixed income mutual funds:				
Domestic	\$ 393,934	\$ 393,934		
International	56,067	56,067		
Corporate stocks:				
Domestic	282,300	282,300		
International	44,451	44,451		
Mixed strategy mutual funds	369,273	369,273		
Equity mutual funds:				
Domestic	282,076	282,076		
International	235,415	235,415		
REITs and other mutual funds	<u>128,013</u>	<u>128,013</u>		
Total investments	1,791,529	1,791,529	\$ —	\$ —
OTHER ASSETS				
Beneficial interest in trusts	<u>1,344,240</u>		<u>1,344,240</u>	
Total	<u>\$ 3,135,769</u>	<u>\$ 1,791,529</u>	<u>\$ 1,344,240</u>	<u>\$ —</u>
LIABILITIES				
Charitable gift annuity	<u>\$ 523,983</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 523,983</u>
2019:				
ASSETS				
INVESTMENTS				
Bond mutual funds:				
Domestic	\$ 388,473	\$ 388,473		
International	55,030	55,030		
Corporate stocks:				
Domestic	245,179	245,179		
International	40,185	40,185		
Mixed strategy mutual funds	330,707	330,707		
Equity mutual funds:				
Domestic	233,325	233,325		
International	214,056	214,056		
REITs and other mutual funds	<u>133,481</u>	<u>133,481</u>		
Total investments	1,640,436	1,640,436	\$ —	\$ —

	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
OTHER ASSETS				
Beneficial interest in trusts	<u>1,277,679</u>	_____	<u>1,277,679</u>	_____
Total	<u>\$ 2,918,115</u>	<u>\$ 1,640,436</u>	<u>\$ 1,277,679</u>	<u>\$ —</u>
LIABILITIES				
Charitable gift annuity	<u>\$ 545,099</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 545,099</u>

The following is a reconciliation of the beginning and ending balance of assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended December 31, 2020 and 2019:

	Charitable Gift Annuity
Balance January 1, 2019	\$ 566,301
Distribution	(42,786)
Change in value	<u>21,584</u>
Balance December 31, 2019	545,099
Distribution	(75,600)
Change in value	<u>54,484</u>
Balance December 31, 2020	<u>\$ 523,983</u>

5. PROMISES TO GIVE

The Organization instituted a capital campaign to improve existing facilities. Cash and promises to give raised through the capital campaign are restricted to payment of costs related to the facilities and campaign costs. Those restrictions are deemed to expire as payments are made. In addition, the Organization received promises to give through its annual Community Support Campaign which may be used for operations.

Unconditional promises to give are as follows at December 31:

	2020	2019
Due in less than one year	\$ 198,156	\$ 1,766,282
Allowance for uncollectible amounts	<u>(40,000)</u>	<u>(76,178)</u>
Promises to give, net	<u>\$ 158,156</u>	<u>\$ 1,690,104</u>

6. BENEFICIAL INTEREST IN TRUSTS

The Organization is the beneficiary of various irrevocable, perpetual trusts held and administered by third parties. Under the terms of the trust agreements, the Organization is to receive a stated percentage of the interest earned on the corpus of the trust assets in perpetuity for its unrestricted use. The Organization's share of the assets held in the trusts totaled \$1,332,240 and \$1,265,679 as of December 31, 2020 and 2019, respectively, and are reported at fair value and included in net assets with donor restrictions in the Organization's statement of financial position. Fair value in the trusts is determined primarily based on the Organization's proportionate share of the fair value of the underlying assets of the trusts. Fair value of the underlying assets is determined using quoted market prices and pricing services.

The Organization is also a beneficiary under other charitable remainder trusts recorded at their estimated fair values of \$12,000 at December 31, 2020 and 2019.

7. CHARITABLE GIFT ANNUITY

In a prior year, the Organization entered into a charitable gift annuity under which the Organization obtained ownership of land and a building, valued at \$1,260,000. In exchange for the gift, the Organization is obligated to pay the donor monthly payments of \$6,300 for as long as the donor lives. A liability is recognized for the present value of future payments over the donor's estimated remaining life expectancy of 7.31 years, using a discount rate of 6%.

8. DEFERRED RENT

During 2016, the Organization entered into a 75-year land lease which can be extended by the lessee for two 10-year periods. The lessee prepaid base rent of \$815,000 which the Organization has deferred and is recognizing on a straight-line basis over the term of the lease. During 2020 and 2019, the Organization recognized rental income of \$10,867 each year under the lease agreement.

The lessee constructed a building on the leased land to be used for healthcare related services. At the end of the lease term, the lessee will convey the building to the Organization.

9. BONDS PAYABLE

Bonds payable consist of the following at December 31:

	2020	2019
Bonds payable, Series 2016A, 2016B and 2016C	\$ 12,479,057	\$ 12,969,796
Less bond issuance costs, net	<u>(100,353)</u>	<u>(120,424)</u>
Bonds payable, net of bond issuance costs	<u>\$ 12,378,704</u>	<u>\$ 12,849,372</u>

In 2016, El Paso County, Colorado (the County) issued \$11,250,000 of Colorado Fixed Rate Refunding and Improvement bonds, Series 2016A; \$3,250,000 of Colorado Variable Rate Refunding and Improvement bonds, Series 2016B; and \$500,000 Colorado Variable Rate Refunding and Improvement bonds, Series 2016C, (together, 2016 Bonds) the proceeds of which were loaned to the Organization. The Bonds were issued to finance the costs of: 1) reimbursing the Organization for the construction, improvements and equipping of property located at 1750 Jackson Creek Parkway in connection with the construction in Monument, Co, 2) paying off the Series 2006 Bonds and 3) paying certain costs of issuance relating to the Bonds.

The Series 2016A and Series 2016B Bonds are set to mature on July 1, 2026. As of December 31, 2017, the Series 2016C were paid in full.

The County issued the 2016 Bonds under a Financing Agreement between the County and a financial institution. The 2016 Bonds bear interest as follows: Series 2016A bears interest at a fixed annual rate of 2.84%. Series 2016B bears interest at a variable rate of 1.55% in excess of adjusted LIBOR (effective rate of 2.00% and 3.08% at December 31, 2020 and 2019, respectively), and Series 2016C, (which was paid in full in 2017) bore interest at a variable rate of 2.38% in excess of adjusted LIBOR .

The loan agreement contains certain restrictive covenants including limitations on new indebtedness, disposal of assets or investments and a minimum rate of net income available for debt service to current debt expenses. As of December 31, 2020, the Organization was not in compliance with these covenants. Failure to comply with such covenants is an event that is considered to be Events of Default. Provisions of the Financing Agreement provide for various remedies in Events of Default, including the ability for the Registered Owner of the Bonds and the County to call for immediate repayment of outstanding balances. The Registered Owner has not provided a waiver of the financial covenants.

Required annual minimum principal payments on the above bonds, assuming the bonds are not called for immediate repayment, are as follows:

2021	\$ 666,853
2022	681,119
2023	695,794
2024	710,893
2025	726,425
Thereafter	<u>8,997,973</u>
Total	<u>\$ 12,479,057</u>

10. NOTES PAYABLE

Notes payable consist of the following at December 31:

	2020	2019
Payroll Protection Program loan pursuant to the CARES Act enacted by the United States congress. The loan matures on April 8, 2022 and bears interest at a rate of 1.0% per annum. Under the terms of the loan, certain amounts of the loan may be forgiven if they are used for qualifying expenses as described in the CARES Act.	\$ 3,508,420	
Construction draw loan with draw maximum not to exceed \$3,500,000. Interest only payments are due for the first 18 months, followed by 66 equal payments of principal and interest of \$14,583 plus one final payment based on an amortization period of 20 years with interest at LIBOR plus 2.1% (2.25% at December 31, 2020) and is due September 2025.	3,399,626	\$ 3,487,126
Notes payable to vendors, payable in monthly installments of \$28,855, including interest at various rates from 0.001% to 4.5%, due January 2017 through September 2023, secured by equipment carried at an amount approximately equal to the balance of the notes.	764,888	967,354
Promissory note due to vendor for construction. The outstanding balance is to be repaid by 2023.	375,469	475,469
Promissory note due to donor requesting return of funds. The loan is due upon sale of a specific building held for sale and bears no interest.	<u>300,000</u>	<u> </u>
Total	<u>\$ 8,348,403</u>	<u>\$ 4,929,949</u>

Required annual minimum principal payments on the above notes are as follows:

2021	\$ 4,471,372
2022	406,992
2023	595,413
2024	175,000
2025	<u>2,699,626</u>
Total	<u>\$ 8,348,403</u>

11. BOARD DESIGNATED NET ASSETS WITHOUT DONOR RESTRICTIONS

It is the policy of the Board of Directors of the Organization to review its plans for future needs and to designate appropriate sums to assure adequate financing for the needs identified. Amounts designated by the Board of Directors for specific future needs are treated as board designated net assets without donor restrictions. The balance can be transferred to the undesignated portion of net assets without donor restrictions at the Board's discretion.

Board designated amounts included in net assets without donor restrictions as of December 31, are as follows:

	2020	2019
Designated for:		
Endowment funds	\$ 905,438	\$ 949,414
Health and dental plans	383,095	383,095
Future maintenance		880,202
Other		<u>683,539</u>
Total	<u>\$ 1,288,533</u>	<u>\$ 2,896,250</u>

Endowment funds – Board designated endowment funds are comprised primarily of the proceeds from three trusts of which the Organization was a beneficiary. At the time of receipt, the Board determined that there was not sufficient language in the Trust to permanently restrict the corpus; but, chose to designate the funds to provide long-term benefit to the Organization. The trust name, amount received, date received and stated use is as follows:

Health and dental plans – Both the Organization and YMCA employees contribute into the health and dental reserves for the payment of insurance premiums and claims. The Board has designated the balance of the fund to be used for the benefit of employees in keeping insurance offerings as reasonable as possible while maintaining an adequate balance to cover potential claims.

Future maintenance – Each month, YMCA centers contributed an allocated amount of earnings into this Association fund to pay for pre-approved projects and emergency repairs. The fund is controlled by the Association Offices and the centers do not own their contributions or use of the fund. The intent of management was that the fund will grow to cover future center projects to keep the centers in a like new condition. During 2020, these net assets were released from designation.

Other – This category of net assets was set aside by the Board to cover specific programs and other ongoing expenses related to Organization vehicles and center equipment. During 2020, these net assets were released from designation.

12. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes as of December 31:

	2020	2019
Subject to the expenditure for specified purpose:		
Capital campaign funds collected	\$ 1,581,013	\$ 848,263
Land for Briargate facility	<u>257,759</u>	<u>257,759</u>
Total	<u>1,838,772</u>	<u>1,106,022</u>
Subject to the passage of time:		
Time period restrictions	<u>158,156</u>	<u>1,677,605</u>
Endowments subject to the Organization's spending policy and appropriation	228,442	223,001
Beneficial interest in perpetual trusts	<u>1,332,240</u>	<u>1,265,679</u>
Total	<u>1,560,682</u>	<u>1,488,680</u>
Total net assets with donor restrictions	<u>\$ 3,557,610</u>	<u>\$ 4,272,307</u>

13. ENDOWMENT FUNDS

The Organization's endowment consists of nine individual funds established for a variety of purposes. Its endowment includes both donor-related endowment funds and funds designated by the Board of Directors to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The State of Colorado has adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The Organization has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions to be held in perpetuity (a) the original value of gifts donated to the permanent endowment, and (b) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions to be held in perpetuity is classified as net assets with donor restrictions restricted for a specified purpose or the passage of time until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The duration and preservation of the fund
- 2) The purposes of the Organization and the donor-restricted endowment fund
- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from income and the appreciation of investments
- 6) Other resources of the Organization
- 7) The investment policies of the Organization

Endowment Net Asset Composition by Type of Fund as of December 31, 2020 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted endowment funds		\$ 228,442	\$ 228,442
Board-designated endowment funds	<u>\$ 905,438</u>	<u> </u>	<u>905,438</u>
Total funds	<u>\$ 905,438</u>	<u>\$ 228,442</u>	<u>\$ 1,133,880</u>

Changes in Endowment Net Assets for the year ended December 31, 2020 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 949,414	\$ 223,001	\$ 1,172,415
Total investment return	106,964	5,441	112,405
Appropriation of endowment assets for expenditures	<u>(150,940)</u>	<u> </u>	<u>(150,940)</u>
Endowment net assets, end of year	<u>\$ 905,438</u>	<u>\$ 228,442</u>	<u>\$ 1,133,880</u>

Endowment Net Asset Composition by Type of Fund as of December 31, 2019 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted endowment funds		\$ 223,001	\$ 223,001
Board-designated endowment funds	<u>\$ 949,414</u>	<u> </u>	<u>949,414</u>
Total funds	<u>\$ 949,414</u>	<u>\$ 223,001</u>	<u>\$ 1,172,415</u>

Changes in Endowment Net Assets for the year ended December 31, 2019 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 746,507	\$ 214,922	\$ 961,429
Total investment return	242,463	8,079	250,542
Appropriation of endowment assets for expenditures	<u>(39,556)</u>	<u> </u>	<u>(39,556)</u>
Endowment net assets, end of year	<u>\$ 949,414</u>	<u>\$ 223,001</u>	<u>\$ 1,172,415</u>
		2020	2019

Net Assets with donor restrictions:

The portion of perpetual endowment funds that is required to be retained permanently either by explicit donor stipulation or by UPMIFA	<u>\$ 227,341</u>	<u>\$ 221,900</u>
The portion of perpetual endowment funds subject to a time restriction under UPMIFA	<u>\$ 1,101</u>	<u>\$ 1,101</u>

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. No deficiency existed as of December 31, 2020 or 2019.

The Organization has adopted investment and spending policies for endowment assets with a balanced objective with an emphasis on long-term capital appreciation over current income to insure preservation of real purchasing power and growth of principal.

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

14. DONATED SERVICES, FACILITIES AND MATERIALS

The Organization recognizes donated services as contributions if the services create or enhance non-financial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributed materials are recorded in the financial statements at their estimated fair value on the date of receipt.

A school district has provided local school facilities for use in YMCA programs at no charge to the Organization. No value has been placed on this donation of space and accordingly no contribution or expense is recorded because management does not believe it to have material value.

In addition, a substantial number of volunteers have donated significant amounts of their time in the Organization's fundraising and membership development programs. These donated services are not reflected in the accompanying financial statements since they do not meet the criteria for recognition under Generally Accepted Accounting Principles.

15. FUNCTIONAL EXPENSES ALLOCATION METHODS

The Organization allocates its expenses on a functional basis among its various programs and supporting services. Expenditures which can be identified with a specific program category (youth development, healthy living, social responsibility) or support services are allocated directly, according to their natural expenditure classification. Costs that are common to several functions are allocated among the program and supporting services on the basis of percentage of total expense incurred and estimates made by management.

16. RELATED PARTY TRANSACTIONS

The Organization receives contributions from time to time from their Board of Directors, with some in the form of promises to give. As of December 31, 2020 and 2019, there were outstanding balances totaling \$70,000 and \$187,500, respectively.

17. RETIREMENT PLAN

The Organization participates in The YMCA Retirement Fund Retirement Plan (the Retirement Plan) which is a defined contribution, money purchase, church plan that is intended to satisfy the qualification requirements of Section 401(a) of the Internal Revenue Code of 1986, as amended and The YMCA Retirement Fund Tax-Deferred Savings Plan (Tax-Deferred Savings Plan) which is a retirement income account plan as defined in Section 403(b)(9) of the code. Both Plans are sponsored by The Young Men's Christian Association Retirement Fund (the Fund). The Fund is a not-for-profit, tax-exempt pension fund incorporated in the State of New York (1922) organized and operated for the purpose of providing retirement and other benefits for employees of YMCAs through-out the United States.

The Plans are operated as church pension plans. Participation is available to all duly organized and reorganized YMCAs and their eligible employees. As a defined contribution plan, the Retirement Plan and Tax-Deferred Savings Plan have no unfunded benefit obligations.

In accordance with the Retirement Plan agreement, contributions for the Retirement Plan are a percentage of the participating employees' salary. These amounts are paid by the Organization. Total contributions charged to retirement costs were \$771,599 and \$836,955 in 2020 and 2019, respectively, of which \$108,467 and \$91,319 was payable at December 31, 2020 and 2019, respectively.

Contributions to the Tax-Deferred Savings Plan are withheld from employees' salaries and remitted to the YMCA Retirement Fund. There is no matching employer contribution in this plan.

18. CONCENTRATIONS OF CREDIT RISK

The Organization has various money market accounts with brokerage firms which are not insured. The Organization has not experienced any losses in such accounts.

The Organization has significant investments in mutual funds, common stock and REITs and is, therefore, subject to concentrations of credit risk. Investments are made by investment managers engaged by the Organization and the investments are monitored by the Organization. Though the market value of investments is subject to fluctuations on a year-to-year basis, management believes the investment policy is prudent for the long-term welfare of the Organization.

19. GOING CONCERN

As of December 31, 2020 the Organization had endured several months of the COVID-19 pandemic. The Organization's facilities were closed and programs ceased from mid-March through July. The Organization started re-opening their facilities and programming in accordance and compliance with state and local health directives. As of the date of these financial statements, the Organization's facilities and programs are open and operating with reduced operational capacity and reduced demand. The Organization has generated deficits and negative cash flows from operations since the COVID-19 outbreak and the duration and effect of COVID-19 on the Organization's further operational and financial performance is unknown.

As described in Note 9, the Organization has a bond payable which contains financial covenants that the Organization maintain a minimum debt service coverage ratio (as defined in the agreement) and to maintain a minimum unrestricted days cash on hand (as defined in the agreement), both measured quarterly. The Organization was in violation of these covenants.

As part of lender's approval for three months deferral of principal payments in 2020, the Organization received a waiver of all financial covenants for the first three quarters in 2020. The lender did not provide a waiver of financial covenants for the fourth quarter ending December 31, 2020. A covenant violation gives the lender a number of rights which include to accelerate the maturities on the bond payable such that it becomes due on demand. Management does not believe that the lender will elect to accelerate the maturity on the bond.

The Organization has taken a number of proactive steps to manage the effects of COVID-19. Management obtained a Paycheck Protection Program loan in the amount of \$3,508,420 during 2020, and obtained a second Paycheck Protection Program loan after year end in 2021 in the amount of \$2,000,000, both of which management expects will be fully eligible for forgiveness. Additionally, management listed the Garden Ranch building as well as the administrative building for sale. In April 2021 the administrative building was sold and the Organization received net proceeds of approximately \$2,040,000. The carrying value of the building was approximately \$1,500,000.

In light of the COVID-19 environment, management has reviewed and is continuing to monitor personnel and discretionary expenses, worked with vendors and lenders to reduce or defer obligations, consolidated its operating footprint for efficiency and safety, and worked with funders

to provide additional resources or to alleviate restrictions on funds given in past years. Management believes its core programs of health and wellness, childcare, summer resident and day camp, and youth sports, are business that will revive once the effects of COVID-19 are alleviated.

The Organization's ability to continue as a going concern is dependent on its ability to remain open and compliant with state and local health and government regulations and to operate at sufficient levels to enable it to generate sufficient cash flow to satisfy obligations. Additionally, the Organization will need to generate sufficient financial performance to enable it to achieve the required financial covenants for measurement periods described above. If the Organization is unable to achieve these objectives, they may find it necessary to dispose of additional assets, or undertake other actions as may be appropriate.

Because of the uncertainties described above, there is substantial doubt about the Organization's ability to continue as a going concern for the period of at least one year from the date these financial statements were available to be issued. The financial statement do not include any adjustments that might be necessary should the Organization be unable to continue as a going concern, and such adjustments could be material.

20. SUBSEQUENT EVENT

On April 14, 2021, the Organization received a loan through the Payroll Protection Program for \$2,000,000. Management expects the loan to be fully eligible for forgiveness.